



The INSIDER

Southern Folger Company Newsletter

Investing in Excellence New Training Center Opens Its Doors

Southern Folger is proud to announce the grand opening of its newly renovated Training Center, officially launched on April 24th with a vibrant, fiesta-inspired celebration. The event brought employees together for food, drinks, and prizes.

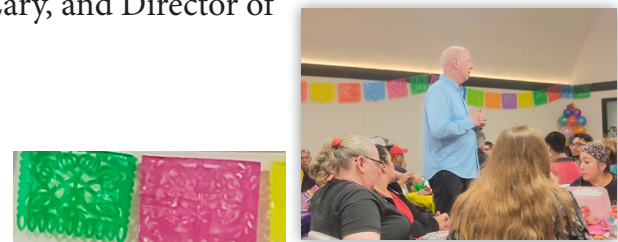
The highlight of the day was a ribbon-cutting ceremony led by President Don Holloran, marking the official opening of the facility. Special recognition was given to three key contributors whose hard work made the Training Center a reality: interior designer Mary Collis, contractor Bill Cary, and Director of Safety, John Legros.

To add to the fun, attendees had the chance to win exciting prizes, including gift cards and Fiesta tickets. Everyone walked away with a

goodie bag as a thank-you for being part of the celebration.

This celebration was a true reflection of Southern Folger's commitment to its people and training programs. The new facility—complete with ergonomic design, updated tech, and collaborative workspaces—represents a strategic investment in both our workforce and the broader detention equipment industry.

As we open the doors to new trainees, we're excited to continue fostering excellence, safety, and hands-on learning for years to come.





A Safety Tip

“An ounce of prevention is worth a pound of cure”

From John Legros
Director of Safety

Congratulations, Team – We Did It!

A round of applause to everyone at Southern Folger! We set ambitious shipment goals for January, February & March. Thanks to your hard work, we crushed them!

To celebrate hitting our targets, the company took Friday, April 18th off & five outstanding employees were awarded gift cards! There were two levels of goals, & you succeeded at reaching and exceeding both goals! Your dedication and teamwork made it happen so take a moment to pat yourselves on the back!

Meet the New Face of Southern Folger



Jonathan Moreno
Machining
CNC Machinist

We got T Shirts!

Southern Folger has recently added a bit more color to our workday with custom company T-shirts! We kicked things off with our Jail Shop, Lock Shop, and Warehouse teams, and we're excited to share that the rest of the company will be receiving their shirts soon. These shirts come in a variety of colors and proudly reflect one of our core values: we believe in each other.

If you haven't received yours yet, hang tight—your shirt is on the way!





Built with Pride: A look into the Lock Shop

From the moment their day begins to the moment it ends, the Lock Shop team is hard at work building the secure, reliable prison locks that our customers count on. But behind the scenes, their day-to-day operations are far more complex than simply assembling parts. This group of dedicated workers show up each day ready to tackle a growing workload, driven by a deep commitment to quality, teamwork, and customer satisfaction.

According to Lockshop Manager Raquel Bueno, the job isn't just about locks—it's about teamwork. Orders are prioritized by date or urgency, and team members work together to assemble each lock with precision and care. Supervisors stay closely involved, ensuring that production stays on track and stepping in to support the team wherever needed. This spirit of teamwork extends beyond the Lock Shop, with departments like Quality Control playing a key role in resolving issues and making sure each order is delivered.



This year, the Lock Shop has seen a significant increase in production, sending out orders that total millions of dollars in revenue. That kind of output doesn't happen by chance—it's the result of relentless dedication to meeting deadlines and resolving customer concerns quickly and effectively. Whether it's rushing emergency orders or navigating challenges to ensure satisfaction, the team rises to the occasion.

"I feel like we put our heart and soul into this," says Bueno. "We build it with pride."

With such a high volume of product moving out the door, focus and precision are essential. For Bueno and her team, the customer is always the top priority—making sure every order meets expectations and leaves the shop with the quality and care it deserves. "We're always willing to help," she adds. "To go above and beyond."

A Word From our President

At Southern Folger, our commitment to excellence means constantly evaluating how we serve our customers. One of the most impactful changes we've undertaken this year is our company-wide initiative to drastically reduce lead times—from the initial quote through production and final delivery.

This journey isn't about a single department or step in the process—it's about end-to-end improvement. We've been working hard to streamline front-end processes, eliminate bottlenecks in production, and strengthen communication across all teams. By aligning every part of our operation, we're not just getting faster—we're becoming smarter and more responsive to customer needs.

This isn't just a goal—it's a mindset. Our progress so far is promising, and I want to personally thank each of you for the focus, collaboration, and determination you've shown. Reducing lead times strengthens our competitive edge and reinforces the trust our customers place in us every day.

Let's keep pushing forward—together.

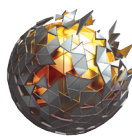
Don Halloran - President, Southern Folger Detention Equipment Company



Southern Folger

Detention Equipment Company

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