



The
INSIDER
Southern Folger Company Newsletter

ENGAGE

**December Celebrations
International Relationships
Get Your Southern Folger Merch!
Jan. 2026**

Holiday Highlights: Take a look at our End-of-year celebration

Last month, Southern Folger wrapped up 2025 with a festive Holiday Luncheon that brought the entire company together for food, celebration, and plenty of cheer. The event featured a catered Olive Garden lunch, remarks from Southern Folger President Don Halloran and Coastal Detention Holdings CEO Ken Feldman, a raffle, and a lively ugly sweater contest.

Once everyone was seated, Don Halloran opened the program with a heartfelt speech, expressing his appreciation for the team's hard work throughout the year. He also announced a new production goal for this quarter, noting Southern Folger's strong track record of meeting and exceeding past objectives.

Ken Feldman followed, sharing his life stories, work experiences, and history with American Steel and Coastal Detention Holdings. He attended the event with his wife, son, and Coastal Detention Holdings' President of Operations, Robert Dihberg. Feldman spoke proudly about Southern Folger's stature as a global brand and the exceptional work being done across the company. He then presented Dihberg with the new title of Vice President and awarded Halloran the title of President of Coastal Detention Holdings.

With speeches and recognitions complete, the festivities continued with three rounds of raffles and a spirited ugly sweater contest featuring three winners—one each for the ugliest, funniest, and most creative sweaters.

With such strong momentum behind us, the luncheon served as the perfect close to 2025 and a cheerful start to the year ahead.



A Safety Tip

Essential Fire Safety Tips:

Install smoke alarms in every bedroom and outside each sleeping area to provide early warning in case of a fire.

Test smoke alarms regularly and replace batteries every 6 months or if a low battery chirp occurs.

From John Legros Director of Safety

International Distributors

Last month, President Don Halloran had the opportunity to visit several of our international distributors. His first stop was Malaysia, where he met with Feruddin Emir, one of Southern Folger's long-standing partners in the region. During the visit, they successfully renewed his distributor agreement, reinforcing a valued and productive relationship.

Don then traveled to Singapore to meet with Starburst, which represents Southern Folger, Trussbilt, and American Steel. While there, he connected with Sales Representative James Teo, Procurement Lead Purva Gakkhar, and the company's President, Bong Hearn. These conversations helped strengthen collaboration and provided a great opportunity to discuss ongoing and future initiatives.

The he had the chance to meet with Korean distributors BMS. He was also joined by his wife Kathy and they also got to see the city of Seoul Korea. You can see pictures with distributors and of the cities he visited in this months newsletter.

Beyond visiting three incredible cities, Don's trip served a larger purpose: continuing to strengthen our presence in Asia and ensuring Southern Folger remains well-represented on the global stage. His visit reflects our commitment to building strong international partnerships and supporting the trusted distributors who help drive our success worldwide.



Visit from Egyptian Officials and Distributors

Around that same time, Southern Folger welcomed a delegation of Egyptian officials along with our new Egyptian distributors to the San Antonio campus. Major General Tarek Sai and Lieutenant Colonel Hashem Abdel-mohsen of Egypt, together with Ahmed Al Ameer and Nassim Yousef from Unico, visited on December 9th to gain a deeper understanding of Coastal Detention Holdings, Southern Folger, and the brands within our family.

During their visit, the group toured the campus—including the lock shop and jail shop—to learn more about how our products are designed, engineered, and produced.

“The overall goal was to have the officials see our plant and process first hand,” shared Dylan Halloran, Project manager for Southern Folger.

Their visit marks an exciting step toward future collaboration and continued growth in the region, further expanding Southern Folger's global partnerships.

Southern Folger Merchandise

New Long sleeve shirts were passed out to employees. But these soft shirts aren't just a one time deal, soon you'll be able to order shirts and hats on the Southern Folger Website! Keep an eye out for more information about when those will be available!



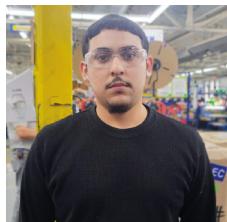
Meet the New Faces of Southern Folger



Benny Rodriguez
Lock Shop
Electrical
Assembler



Marcos Rodriguez Jr
Machining
CNC Programmer



Johnamboy Gomez
Lock Shop
Lock Assembler



Daniel Barrera
Warehouse
Warehouse Clerk

A Word From our President Engagement

As we close out the year, December gives us a meaningful opportunity to reflect—not only on what we've accomplished, but on how we've accomplished it. At the heart of our progress this year has been **engagement**: engagement with our customers, our partners, and, most importantly, with one another. This year challenged us to adapt, collaborate, and move with purpose. Across our teams, I've seen a strong commitment to ownership, accountability, and communication. Whether it was navigating complex projects, supporting our customers under tight timelines, or strengthening our internal processes, your dedication has made a real and measurable difference.

Engagement isn't just participation—it's commitment. It's taking the time to understand the bigger picture, leaning in when things get difficult, and supporting teammates so that we succeed together. These values continue to define who we are as an organization and position us for long-term success.

As we look ahead to the new year, our focus remains clear: deepen our relationships, improve how we work together, and continue investing in our people, our processes, and our future. The momentum we've built this year gives me great confidence in what lies ahead.

Thank you for your hard work, your resilience, and your continued engagement. I wish you and your families a safe, restful, and joyful holiday season, and I look forward to what we will achieve together in the year ahead.

Don Halloran - President, Southern Folger Detention Equipment Company



Southern Folger
Detention Equipment Company

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