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Many thanks to our California partner companies Scandic Springs, Inc., San Leandro, for manufacturing the springs and supplying and waterjetting parts, and Paragon Machine Works in Richmond for machining and heat treating the many reconstructed parts.

PRESIDENT'S PERSPECTIVE by Don Halloran

The Slam is back in the Slammer! For all the fortunate thousands to visit Alcatraz this summer, the cell lines have been restored to their original condition, and they can experience the sight and sounds of 600 sliding cell doors slamming shut at the same time. These Stewart Decatur devices, originally installed in the 1930's, didn't always unlock when they should, to the alarm of tourists and consternation of the National Parks Service, when people were trapped in the cells until a locksmith could be ferried to the island from San Francisco. That's where we stepped in, providing the expertise and manpower, while following the strict guidelines of historic restoration, to get these devices back in working order. Joe Tate, Director of Detention Engineering, and our Engineering Department, and David Miller and his field crew were up to this challenge. The replacement parts were cataloged and reproduced to exact dimensions for historical accuracy. What better evidence to our detention know-how - if we can rebuild Alcatraz, we can retrofit any slider project out there! And what a privilege for our company to be part of the rich history of Alcatraz.



Photo by Hilary Hood.

Southern Folger's 2008 Facility of the Year – At Southern Folger, the end user is our most important customer. Visiting more than 500 detention facilities each year, our crew meets face-to-face with the people who use our product every day. In doing so, we are able to get first-hand feedback on our product quality and operation, which is vital to maintaining a secure environment for

facility staff and inmates. **Ouachita Correctional Unit, Arkansas Department of Correction, in Malvern, Arkansas**, was selected to receive the second annual Southern Folger Award of Excellence in recognition of their quality in operations. In addition, all inmates, if physically and mentally capable, are provided daily jobs and GED training to pursue their educational needs. The culture that has been created at this facility, and throughout the entire Arkansas DOC network, clearly provides the inmates with the opportunity to have a life of purpose and to prepare them for life beyond their sentence. Larry Norris, Director, has been very successful with his staff in creating a positive and safe environment. Congratulations to Director Larry Norris, Warden Dale Reed, Chief Deputy Director Roy Hobbs, and the entire staff.

LEANER AND CLEANER - SOUTHERN FOLGER FIRST IN NATION FOR ENERGY PROGRAM

Working with CPS Energy, the local electric utility, and Southwest Research Institute/TMAC (Texas Manufacturing Assistance Center), Southern Folger is the first manufacturer in the nation to complete the Lean, Clean & Energy Program. Having introduced elements of Lean Manufacturing for several years, the step up to this program involved lean manufacturing process analysis, environmental management systems practices and energy conservation techniques. Team Members were involved using a combination of training and hands-on, in-plant workshop activities. As Joe Chavez, Director of Operations recently stated, "We want to expand our improvement efforts beyond lean manufacturing to include energy conservation and pollution prevention."



Southern Folger, CPS and TMAC Lean, Clean & Energy Team

This program includes a potential energy savings of \$85,000 and a reduced annual natural gas usage of 36,000 CCF. Additionally, an update of light fixtures not only improved aesthetics of the manufacturing facility, but also provided a 50% cost savings by using T-8 fluorescent high bay fixtures for an estimated \$34,000 annual savings plus a \$61,000 rebate from CPS Energy. Looking toward an even "greener" plant in the future, Chavez concludes that "Now we have the tools and knowledge to continue to seek out these opportunities on our own." by John Legros, Director of Safety

PRODUCT NEWS - SPECIALTY SECURITY ELECTRONICS

PerimeterMax™ is a maximum security electrified fence system designed to carry lethal current to prevent escape or intrusion of a secured perimeter. Utilizing control zone layouts, the system also includes control cabinets to generate voltage and intrusion alarm monitoring, interlock panels to control entry into the zones and provide safe access, and a computer system to log events and create reports.

This physical and psychological deterrent reduces the need for manned towers on the perimeter. No escapes or deaths have occurred with the PerimeterMAX system since the first installation in 1995.



- **Proven technology** - Currently providing maximum protection for 40 facilities across the nation.
- **Safety tested** – To guarantee safe operation, a complete test of the safety interlock system is conducted by an independent testing company upon commissioning. Thorough training is provided to facility staff for safe operation, even under the most stressful conditions.
- **Cost effective** - Operational costs are kept at a minimum - electrical power requirements are no more than it takes to operate a household television and hair dryer.
- **Low Maintenance** - this reliable system requires only 4-5 days per year downtime for preventive maintenance and safety checks. Non-proprietary parts save maintenance dollars.

The **SecurVu™** IP-based video visitation platform delivers non-proprietary, standards-based video visitation over Internet Protocol solution powered by Renovo Software to schedule, automate and manage. Avoid painting yourself into a corner with your video visitation system. Renovo's "technology-neutral" software can be retrofitted to work with most existing hardware, offering an advantage over proprietary systems, and a more cost-effective way to connection to remote locations, such as courtrooms, medical facilities, or off-site visitation areas.



SecurVu™ is comprised of two components: Renovo's VisManager™ software and a detention-grade video visitation enclosure. Because this solution is software-centric, it is truly flexible and scalable and a cost-effective answer for the current, and future, needs of any facility. The wall-mounted enclosure has been custom-designed specifically for correctional applications by Southern Folger's security experts, featuring heavy gauge stainless steel or primed finish sloped-top, sealed cabinet; shatter-resistant Lexan™; large 17" color monitor; high resolution and adjustable camera; standards-based H.323 video conferencing CODEC; reinforced correction grade handset with volume control and optional dual handsets. Southern Folger's SecurVu™ utilizes all non-proprietary and field replaceable components to promote the lowest cost of ownership.

SecurVu™ features:

- **Flexibility and Scalability** - Because the solution is software-centric, it is a cost-effective and configurable answer for current and future needs of any facility - large or small.
- **Policy-driven Software** - incorporates facility-specific policies, such as visitation times, quotas, approved visitors - for maximum efficiency and changing needs.
- **Multiple-method Scheduling** - this powerful scheduling tool allows on demand, online or onsite scheduling - frees correctional staff for other duties.
- **Jail Management Interface** - one-way communication for simple, secure data exchange.
- **Real Time Viewing** - authorized users can view, suspend, cancel or record visits.
- **Simplified and Cost Effective Visitation Recording** - eliminates the use of DVRs or other expensive video conferencing equipment.
- **Reports and Search Options** - Provides multiple reports and output options and formats, pdf, xls or html.
- **Software Engineering/Upgrades** - With customer input, VisManager™ has released Version 4.0 with even more features.

Call your Regional Manager today for more details on our specialty security electronics products:

Frank Simmons – Team East
210-531-2705 Direct Line
Michael Chike – Team Central
210-531-4155 Direct Line
Mike Barr – Team West
210-531-4154 Direct Line



www.SouthernFolger.com

See who we are. See all we do.

Check our website frequently for more product updates, including an updated lubrication chart and product bulletins. Coming Soon! Look for product catalog updates coming in the fall for both Southern Steel and Folger Adam brands.

NEWS FROM AROUND THE WORLD

First Private Prison Built in Israel

By Menahem Tiano, Tenegal Agencies,
International Distributor for Southern Folger

After much debate on both sides, the first private prison in Israel has been built and is ready for occupancy. About 6 miles south of the capital of Negev, Beer Sheva, one can see the fenced site. A paved road is leading to rows of two story buildings painted in red, green, yellow, blue and purple. For somebody who looks from the outside, it could be a summer camp. Looking more thoroughly, you realize this is a prison, the first private prison of Israel.

The Minrav and Denia Sibus contracting companies built the facility. Tenegal Agencies together with SHM have been involved in this project from the very first stages, providing the architects with all the specifications for doors and hardware, and supplying Folger Adam hardware and installation of the doors and hardware. This new prison is being added to many other prisons in Israel having Folger Adam hardware, rendering Southern Folger the almost exclusive detention hardware supplier in Israel.



TECHNICAL TRAINING CLASSES

For facility personnel, architects and designers that want to learn more about our equipment, quarterly training classes, specializing in either Southern Steel or Folger Adam brand products, are conducted at our plant in San Antonio. Experienced instructors provide students with hands-on and classroom training, networking opportunities and problem-solving tips. Call 210-531-2701 or email kforrest@southernfolger.com.

Southern Steel Training

October 20-23, 2009
January 26-29, 2010
April 20-23, 2010
July 20-23, 2010
October 19-22, 2010

Folger Adam Training

October 27-30, 2009
February 2-5, 2010
April 27-30, 2010
July 27-30, 2010
October 26-29, 2010

THE NEW TESTPRO™



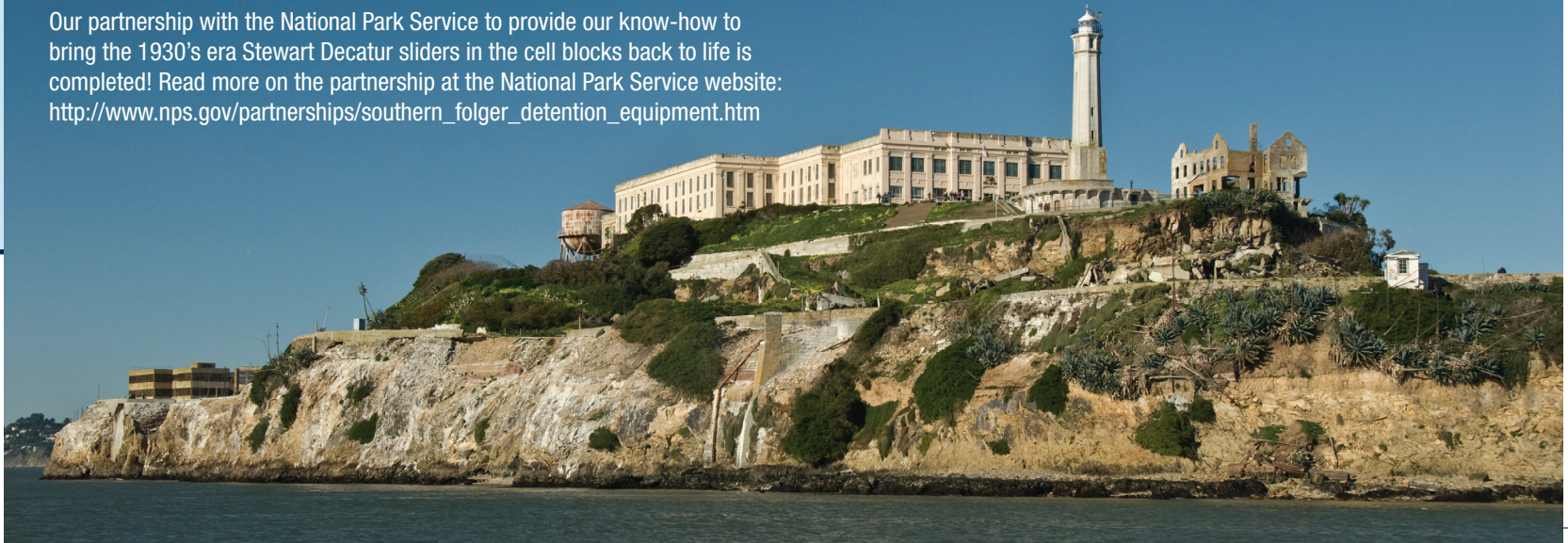
Introducing the Southern Folger TestPro™ unit - a sturdy, portable tester for preventive maintenance checks. With easy-to-read indicator lights, this ergonomically designed unit will operate all current models of Southern Steel and Folger Adam electric and pneumatic locks and locking devices. Consolidated set of switches control all lock functions. Call Customer Service for more information.

WSP EARNS DBIA AWARD

Washington State Prison North Phase Expansion earned the 2008 award for Best Public Project, co-sponsored by *Northwest Construction*, a McGraw Hill regional publication, and the Design-Build Institute of America. Southern Folger was part of the Turner Construction/HDR Architects team, providing detention products and installation on this \$131 million project which added 765 close custody, 100 IMU and 98 segregation beds to the oldest prison in the State. The article cites the use of the design-build method by the DOC "because it doesn't skip steps, it saves time."

WE PUT THE SLAM BACK IN THE SLAMMER!

Our partnership with the National Park Service to provide our know-how to bring the 1930's era Stewart Decatur sliders in the cell blocks back to life is completed! Read more on the partnership at the National Park Service website: http://www.nps.gov/partnerships/southern_folger_detention_equipment.htm



STOCKING DISTRIBUTOR CLOSE-UP: SENTRY SECURITY FASTENERS

By Steve Kramer

Established in 1993, Sentry Security Fasteners' specific purpose was to provide detention facilities and detention contractors throughout the United States a dependable source for the highest quality security fasteners and tools that could ship the same day. Now, 16 years later, our product line has expanded tremendously to meet the needs of our customers. Our focus on the expedited way we provide service to our customers has not waived as we continue to become stronger and more valuable. Customers know that Sentry provides an honest and timely service, offering a vast range of quality products at a fair price, and knowledgeable technical assistance.

In keeping with our philosophy, we have taken another step to serve our customer – stocking on-the-shelf locks and lock parts. Our inventory includes the Southern Steel and Folger Adam product lines, which are recognized worldwide as the standard by which all others are judged. We are proud



to say that we represent Southern Folger Detention Equipment Company, as an Authorized Stocking Distributor. With over 115 different Folger Adam and Southern Steel locks and over 2000 different replacement lock parts, switches, motors, hinges, door pulls and keys, Sentry Security Fasteners is well prepared to serve your immediate needs.

SOUTHERN FOLGER STOCKING DISTRIBUTORS

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190 Veterans Drive
Northvale, NJ 07647
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Fax: 201/768-3883
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Email: info@craftmaster.net

Sentry Security Fasteners

8208 N. University Street
Peoria, IL 61615
Phone: 309/693-2800
Toll Free Phone: 888/693-2646
Fax: 800/693-2872
Email: stevec@sentry4.info

Western Detention Products

3711 E. Deer Park-Milan Rd.
Deer Park, WA 99006
Toll Free Phone: 888/745-0530
Fax: 509/292-2449
Web: www.westerndetention.com
Email: sales@westerndetention.com

Southern Folger Detention

Equipment Company

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